**Regina Casimiro**

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**Subject**: XXXXXXXXXXXXXX

Dear Sir or Madam,

Your ad for *XXXXXXXXXXXXX*, outlines job requirements that parallel my background. I am writing to express my interest in this position.

Briefly my background could be described as a water supply and sanitation specialist. I have supplemented the water sector expertise with multidisciplinary skills in other areas of knowledge such as business administration (I hold a MBA from a prestigious university) and, more recently, information technology and analytical tools used in data manipulation and advanced analysis (including the operation and deployment of smart water networks).

More information about my education and work experience is provided on the enclosed resume, but I would like to highlight skills and experience that are relevant to the position:

* Continually increasing my knowledge and education to keep abreast of the latest trends in the ever changing world of credit and business

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| **Your ad specifies a** | **…and I deliver…** |
| Master’s degree in economics or a related field | MBA degree from Warwick Business School.  Concentration in Finance, Business Modelling and Project Finance (including Public-Private Partnerships) |
| MBA Engineer with experience in operational and business management in the private sector and international organizations.  Representation before high level host national governments officials and partner organizations.  With international experience in Europe, Africa and America,  applying project management principles, including: project identification, project appraisals, project financial analysis and feasibility studies.  Water and sanitation programs, utility strengthening and capacity building, non-revenue water (NRW), community-based water management, pro-poor service delivery models, public private partnerships, technical and commercial optimization of water supply services.  High leadership and management competences with good understanding of cultural differences and supervision of multicultural teams, business development, budget management and fundraising. | |
| Relevant background in environmental infrastructure | Sanitary Engineering degree I have a proven track record demonstrating capability of working throughout the whole life cycle of projects in water industry, from water infrastructure planning, assistance for tender preparation and contract negotiations to water management operations. |
| Structuring, appraising and monitoring investment projects | Delivering municipal and environmental infrastructure services financed by European Cohesion Funds and World Bank |
| Prior work experience/ and or research related to environmental infrastructure services | Design and management experience of water and wastewater treatment, including wastewater reuse and desalination services |
| Background research on infrastructure sector companies | Working experience with the Portuguese Water and Waste Services Regulation Authority |
| Knowledge of excel and other database software | Student at Oxford University course “Advanced Diploma In Data and Systems Analysis”  Working knowledge of data analysis techniques and “smart network” data services |
| Familiarity with the EBRD region of operations | Experience in structuring, appraising and monitoring infrastructure investment projects in developing countries.  Knowledge of Southern and Eastern Mediterranean culture |
| Knowledge of one or more languages of the region | Working knowledge in French and Spanish language |

In recent years I have decided to strengthen my theoretical knowledge on appropriate subjects such as manipulating and processing data (including statistical modeling and machine learning algorithms). Presently, I am largely determined to continue my professional life and willingness to do it with particular maturity, effort and responsibility.

I consider myself to be quite comfortable with change. Above all, I appreciate working in multicultural environments (I have an international exposure). In addition, I believe to have the motivation for the proposed task, the ability to work under stress and to face new challenges.

I would appreciate an opportunity to meet with you, at your convenience, to discuss further skills and experience I could bring to your company. You can reach me anytime via email at reginacasimiro@gmail.com or my cell phone, 00351 960 286 063.

Thank you for your time and consideration. I look forward to speaking with you about this employment opportunity.

Yours faithfully,

Regina Casimiro